



Examples of Insurance Careers:

Producer: Sells and services policies to individuals and businesses in the community. Producers help customers by advising them on how to protect the things they value, such as their homes, autos, boats, and life. They listen to the customer's needs and guide them to choosing the protections that fit their unique needs. Producers tend to know a lot about their clients and develops relationships wherein they share in milestones such as the purchase of a new home, the birth of a child, graduations, new job ventures, and more. *Producer is a good choice if you like working with people and selling.*

Customer service agent: Serves customers on a day-to-day basis in the agency by helping to keep policies and coverages up-to-date. Customer service agents spend time adding new cars to an existing policy, changing coverage when a business grows, or adding a new child to a life insurance policy. *Customer service good choice if you like working with people and have a knack for detail.*

Actuary: Uses analytical skills to predict the risks involved in insuring certain businesses and occupations. Actuaries help set prices, or premiums, which helps to decide the company's profits or losses. *Actuary is a good choice if you like working with numbers.*

Field representative: Acts as a liaison between the insurance company and the agents and brokers who sell the company's products. Field representatives are important resources and possess strong interpersonal skills. *Field representative is a good choice if you can communicate well and think on your feet.*

Loss control specialist: Helps to keep accidents and losses to a minimum by examining work areas, looking over machinery, and recommending safety procedures. Loss control specialists work directly with customers to promote safety in the workplace. *Loss control specialist is a good choice if the engineering field appeals to you.*

Claims adjuster: Determines the extent of damage when an accident occurs and whether the damages are covered by the insurance policy. Claims adjusters arrange for repairs

and are responsible for reaching settlements that are fair to both customers and the insurance company. *Claims adjuster is a good choice if you are a good negotiator and enjoy working with numbers.*

Risk manager: Identifies risks that their company may face and recommends how to deal with them. Risk managers use thoroughness and analytical skills. They help to keep their company's losses to a minimum and to control them when they do occur. *Risk managers is a good choice if you are interested in an analytical, management position.*

Underwriter: Evaluates risks and decides whether or not the company should provide insurance to applicants. Underwriters use clear thinking skills to assess situations based on all the information and make reasoned decisions. *Underwriter is a good choice if you are analytical and can make decisions.*