**2020 HENRY A. FRANZ MEMORIAL AWARD**

The Insurance Person of the Year

The Insurance Person of the Year Award was established in 1962 by The Independent Insurance Agents of Passaic County and will be presented at the NJ Agents Conference on

October 21, 2019, in Atlantic City, NJ. This award is dedicated to the memory of Henry A. Franz, past president of the IIAPC and Big I New Jersey, and is one of the most prestigious

symbols of professional achievement in our industry.

The award will be presented to the person judged to have made a valuable contribution to the health and advancement of the insurance industry and the American Agency System. Nominees must be engaged in the insurance industry in the State of New Jersey, including company representatives, insurance agencies, industry associations and organizations,

as well as government and news media representatives concerned with the insurance industry. Salaried employees of producer groups are ineligible as are presidents of producer groups until one year after their term has expired. Nominees must be sympathetic to the ideals of the American Agency System as expressed in the code of ethics of the IIABA.

All nominations will be reviewed and voted on by a panel of judges based on the qualifications set forth in the candidate’s nomination letter.

**Nominations:**

Please send a detailed letter of nomination explaining your contributions to the independent agency system and how they have met the criteria for this award.

Nominations forms should be sent to:

Insurance Person of the Year

Attn: William R. Sybesma, Jr.

Business Service Agency

P.O. Box 301

Sussex, New Jersey 07461-0301

[bill@businessserviceagency.com](mailto:bill@businessserviceagency.com)

All nominations must be received by August 30, 2020 for consideration.