

THE INDEPENDENT VOICE

March 18, 2025

YAC Masters Event 1 Month Away

Grab your team and head to D'Arcy's Tavern in Bradley Beach on April 10th for a staff happy hour with the YACs! The annual spring social event is one of the best networking outings of the season. Enjoy food and drinks during the first round of the Masters tournament by registering [here](#).

EmpowerHER Huge Success

Last week nearly 75 individuals turned out for the first Women in Insurance Summit. Members from all aspects of insurance, in all levels of their career, shared their experiences and knowledge to encourage one another and build strong and successful women leaders. We are so grateful to everyone who participated and championed one another during this important and special event.



If you attended this event, please be sure to complete the follow up survey that was emailed on Friday. If you need a new link, please [email us](#).

Recruiting Young Professionals to the Insurance Industry

Johanna Holling, volunteer relations program manager at InvestSM, hosts a conversation about attracting young talent to the insurance industry with Ashley Engl, business development manager at

Jencap, and Hal Soden Jr., principal and risk management advisor at Oliver L.E. Soden Agency Corp in Jamesburg, New Jersey. Together, they discuss what Invest is, how they got involved with the program and how it can help attract more talent to the insurance industry. [More >>](#)

Tariffs Will Negatively Affect Insurance

Analysts at AM Best warned that the planned imposition of U.S. tariffs on imports from Canada and Mexico, along with increased tariffs on China, will have a negative effect on the insurance industry—particularly impacting the U.S. homeowners' and auto lines of business. [More >>](#)

Big I NJ to Meet with Federal Legislators

During next month's Big I Legislative Conference in Washington D.C., Big I NJ members will be meeting with state legislators on The Hill. If you are interested in participating in the largest legislative event for the independent insurance industry, and joining fellow members to discuss issues relevant to our marketplace, please register today. If you would like more information about this event and want to discuss the opportunity before registering please contact [Michael Razze](#) or [Frank Jones](#). [Event details and Registration >>](#)

3 Tasks You Shouldn't Be Doing Manually

Automation is here, and it's not just for the big-budget agencies with IT teams who speak in code. It's for you, the independent agent who wants to focus on growing your book of business. Here are three everyday tasks you can automate right now to reclaim your time and sanity. [More >>](#)

New Jersey's Primary Election

On June 10th, voters will hit the polls to select the primary candidates for the NJ Governor's seat in this year's gubernatorial election. In the months leading to this date, Big I NJ is scheduling meetings with the [ten leading candidates](#) (six Democrats and four Republicans) to understand their position on matters relating to the insurance industry and forge relationships with front-runners ahead of November. We are currently \$10,000 away from our pre-primary NJIIA PAC fundraising goal. Please consider sending in your [personal or agency/company donation](#) as soon as possible to help us achieve these important meetings.

We will be discussing our efforts to-date in greater detail at the [April 1 Legislative Lunch](#) and encourage all to attend to hear, and participate, in the conversation.

NFIP Extension

The President has signed a Continuing Resolution that contains an extension of the National Flood Insurance Program (NFIP) through September 30, 2025.



Upcoming Events

March 20 - IIANNJ Networking & Bowling Event

April 1 - Legislative Lunch

April 10 - YAC Masters Event

May 6 - Legislative Lunch

May 12 - IIANNJ Golf Outing

June 3 - Legislative Lunch

July 1 - Legislative Lunch

July 23 - Big I Southern New Jersey Golf Outing

July 28 - Trusted Choice Charity Golf Outing

August 5 - Legislative Lunch

August 18 - YAC Golf Outing

September 2 - Legislative Lunch

October 7 - Legislative Lunch

October 26-28 - NJ Agents Conference

November 11 - Legislative Lunch

December 2 - Legislative Lunch

For Details, Visit Big I NJ's Events Page.



A member publication.



[Unsubscribe](#) from Independent Voice Weekly Newsletter

Big I New Jersey
2211 Whitehorse-Mercerville Road, Trenton, NJ 08619
Phone: 609-587-4333 Fax: 609-587-4515 Email: info@biginj.org Web: www.BigINJ.org