

THE INDEPENDENT VOICE

April 29, 2025

May 6 Legislative Lunch

Last week, Government Affairs Rep Frank Jones met with Congressman Conaway to discuss the impact the federal tariffs may have on New Jersey's insurance market. Join us next Tuesday for May's Legislative Lunch to learn the outcome of that discussion, as well as where the gubernatorial election stands to date. [Register >>](#)

Agency Valuation Webinar May 8

Networks and aggregators can impact agency valuation in unexpected ways. Join this May 8th webinar presented by Agency Focus to understand their influence over your agency, what has happened to agency valuation over the past 15 years, why agencies choose to join a network, the impacts and disadvantages of being a part of a network for agencies that are buying or selling, and how to position your agency for maximum value. [Register >>](#)

How Independent Agents Can Redefine the Customer Journey in CAT-Prone Areas

As wildfires tornadoes and floods continue to disrupt the lives of millions across the U.S., our industry must face a hard truth: The current insurance purchasing journey often fails both consumers and the agents trying to serve them. Here are six best practices for agencies to redefine the insurance purchasing process. [More >>](#)

Community Discussions to Jump Into

The Big I NJ Online Community is buzzing with discussions. If you haven't logged in lately, or yet, jump back in and see what agents are saying about auto coverage for non-emergency medical transportation, dealer tags for auto garages, and more. [Login >>](#)

NJ Agents Meet with Senate President

Last week, Big I NJ President and CEO Michael Razze, Big I NJ Chairwoman Kristin Ryan, and Young Agents Council Chair-Elect Sam Leone, attended the NJ Chamber of Commerce Luncheon in Clark. The Chamber was joined by NJ Senate President Nicholas Scutari who shared shared remarks regarding the state of the NJ economy and budget, and took questions from industry and association leaders from around the state.

HELP US MEET OUR NJIIA PAC FUNDRAISING GOAL FOR 2025 [DONATE](#)

\$7,000 To Date	\$17,500 Pre-Primary Goal ↑	\$25,000 Pre-Election Goal ↑	\$30,000 2025 Goal ↑
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Upcoming Events

- May 6 - Legislative Lunch
- May 8 - Agency Focus Webinar
- May 12 - IIANNJ Golf Outing
- June 3 - Legislative Lunch
- July 1 - Legislative Lunch
- July 23 - Big I Southern New Jersey Golf Outing
- July 28 - Trusted Choice Charity Golf Outing
- August 5 - Legislative Lunch
- August 18 - YAC Golf Outing
- September 2 - Legislative Lunch
- October 7 - Legislative Lunch
- October 26-28 - NJ Agents Conference
- November 11 - Legislative Lunch
- December 2 - Legislative Lunch

For Details, Visit Big I NJ's Events Page.



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