

THE INDEPENDENT VOICE

June 24, 2025

Big I NJ Testifies in Trenton

As many of you may be aware, the state legislature is proposing changes to the ABC test that determines whether an individual is an employee or an independent contractor. The current proposal omits exemptions for independent insurance agencies and would have major repercussions to how our members operate their businesses. Yesterday, Big I NJ President & CEO Michael Razze, testified on behalf of our association in the Senate committee hearing. Join us next Tuesday, as we discuss this issue during the July 1 Legislative Lunch. [Sign Up](#)

Free Access to Semsee Commercial Lines Quoting Platform

Wouldn't it be great to enter customer and prospect data once and get multiple bindable quotes immediately? How would you like to have access to more commercial lines markets? Problem Solved! As part of Big I NJ's IMS market access program all member agencies have free access to Semsee. [Access IMS >>](#)

Tap Into Additional Coalition Commission Through 2025

Big "I" members can earn a one-time additional five point increase in commission on Coalition Executive Risks and Cyber Liability policies, when both lines are bound together for a customer by 12/31/2025, through Big "I" Alliance Blue. [More >>](#)

How an Industry-Focused Bank Can Help with Your Next Agency Acquisition

Agents seeking capital for business needs often view banks through a purely transactional lens. However, this one-dimensional thinking can be shortsighted. It overlooks the value that a bank with deep industry experience can deliver. Just as insurance agencies provide tailored advice to their clients, an industry-focused bank brings specialized knowledge that can be a critical asset during an acquisition. [More >>](#)

Abolishing FEMA Memo Outlines Ways for Trump to Scrap Agency

The 'Abolishing FEMA' memo was addressed from then-acting FEMA head Cameron Hamilton to his bosses at the Department of Homeland Security and outlines a number of functions that 'should be drastically reformed, transferred to another agency, or abolished in their entirety,' possibly as soon as late 2025. [More >>](#)

Summer Events Calendar is Heating Up

Summer is kicking off and our events calendar is in full swing. Check out all the opportunities to connect with fellow agents this summer for great fun and great networking!

- July 23 - Big I Southern NJ Golf Outing
- July 28 - Trusted Choice Charity Golf & Gift Auction Fundraising Event
- August 11 - IIA of Monmouth & Ocean Counties Insurance Networking Event

- August 18 - YAC Golf Outing

All event details, registration links, and sponsorship opportunities can be found on our [website](#).

2025 Insurance Award Nominations are Open

Big I NJ is currently accepting nominations for our 2025 Insurance Awards. The awards will be presented during the Big I NJ Business Meeting in Cape May on October 27 where fellow members will celebrate this year's esteemed recipients. All nominations are due by August 31st and include:

- **Richard Hardenberg Community Service Award** - recognizing an individual who has made a significant contribution to their community on a volunteer basis.
- **Cherise M. Gonzalez Young Agent of the Year Award** - recognizing a young agent who has demonstrated exemplary services to their agency, association, and community.
- **Henry A. Franz Insurance Person of the Year** - recognizing an individual who has made the most outstanding contribution to the health and advancement of the insurance industry.

[Nomination Form >>](#)

2025 Gubernatorial Election - Support Needed

Now that the primary election is behind us, Big I NJ's government affairs team is working diligently to meet with the two gubernatorial candidates to develop a relationship with the future Governor of NJ. This is only made possible through contributions to our state PAC. If you have not contributed to the NJIIA PAC this year, we ask that you consider sending your donation in as soon as possible to help us achieve these meetings. Contributions may be made as a personal donation or an agency/company donation.

[Donation Link >>](#)

Related: The outcome of the primary elections, where we currently stand with the two candidates, and where we plan to go from here will be on the agenda for the [July 1 Legislative Lunch](#).



Upcoming Events

July 1 - Legislative Lunch

July 23 - Big I Southern New Jersey Golf Outing

July 28 - Trusted Choice Charity Golf Outing

August 5 - Legislative Lunch

August 11 - IIA of Monmouth/Ocean Insurance Networking Event

August 18 - YAC Golf Outing

September 2 - Legislative Lunch

October 7 - Legislative Lunch

October 26-28 - NJ Agents Conference

November 11 - Legislative Lunch

December 2 - Legislative Lunch

For Details, Visit Big I NJ's Events Page.



A member publication.



[Unsubscribe](#) from Independent Voice Weekly Newsletter

Big I New Jersey
2211 Whitehorse-Mercerville Road, Trenton, NJ 08619
Phone: 609-587-4333 Fax: 609-587-4515 Email: info@biginj.org Web: www.BigINJ.org