

THE INDEPENDENT VOICE

July 7, 2025

Insurance's Most Prestigious Awards

Every year during the NJ Agents Conference, insurance professionals receive some of the highest honors our industry bestows. Recipients of the Insurance Person of the Year, Community Service, and Young Agent of the Year Awards, recognize individuals who far exceed the expectations of their jobs and dedicate incredible service and leadership to their industry, community, company, and association. We are privileged to host these awards at our annual event and hope that you will take the time to nominate someone worthy of these titles.

[Nomination Form >>](#)

RSVP Needed

In three weeks, Big I NJ Is hosting the annual Trusted Choice Charity Golf Outing & Gift Auction to benefit Make-A-Wish New Jersey. Golf and dinner packages will remain available until we sell out. Please visit our website for event details and to RSVP "YES" today.

[RSVP & Event Info >>](#)

Insurance Sector Should Be on the Lookout for 'Scattered Spider' Hackers

Recent cybersecurity incidents at Erie Insurance, Philadelphia Insurance Cos., and Aflac are indicative of a trend. The largely decentralized hacking group known as Scattered Spider have pivoted from retailers to insurance companies, according to Google Threat Intelligence Group.

[More >>](#)

Big I Celebrates Continued Tax Deduction for Many Agents

The tax cuts signed into law during President Trump's first term were set to expire at the end of this year. The TCJA included Section 199A tax deduction on qualified business income for pass-through entities. The Big I said 86% of independent agencies are structured as such. [More >>](#)

3 Things You Didn't Know Can Be Reimbursed with Your Big I Membership

The Trusted Choice Marketing Reimbursement Program (MRP) helps members offset some of the costs that come with key marketing efforts so you can grow your agency's online presence without breaking the bank. Here are three surprising things you can get reimbursed for and how they can give your agency's presence a boost. [More >>](#)

July 1 Legislative Lunch Recap

From important state legislation to the outcome of the Primary Election and where we go from here, check out highlights from what you missed during last week's government affairs chat.

[More >>](#)

Key Considerations of Agency Perpetuation and Acquisition

Keith Mangini, Vice President, Commercial Team Leader at InsurBanc has been tapped to lead a class designed to explore the current state of the M&A market and teach agency stakeholders the key components of financially planning and preparing for perpetuation and acquisitions at this year's NJ Agents Conference. [More >>](#)

Upcoming Events

July 23 - Big I Southern New Jersey Golf Outing

July 28 - Trusted Choice Charity Golf Outing

August 5 - Legislative Lunch

August 11 - IIA of Monmouth/Ocean Insurance Networking Event

August 18 - YAC Golf Outing

August 31 - Industry Award Nomination Deadline

September 2 - Legislative Lunch

October 7 - Legislative Lunch

October 26-28 - NJ Agents Conference

November 11 - Legislative Lunch

December 2 - Legislative Lunch

For Details, Visit Big I NJ's Events Page.



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