

THE INDEPENDENT VOICE

September 16, 2025

How Does Your Compensation Stack Up?

We're developing a first-of-its-kind compensation survey just for independent agents. The Agency Compensation 360 survey is going to unlock information on how you can benchmark your pay, benefits and staffing against similar agencies and stay competitive in today's talent market. All you need in order to access the insight dashboard (*which will be live in November*) is [take the survey](#) today!*

Watch the webinar [here](#).

**Note: Agency principals have access to completing the survey.*

Big I NJ Achieves Diamond Elite Status

The Big I NJ education team was been awarded the Diamond Elite Education Award during last week's Education Convocation. The Excellence in Insurance Education award recognizes state associations and staff who have made significant contributions to insurance education for members and the industry. Please join us in congratulating Jennifer Kacmarsky and the entire education committee.

Practical AI Strategies Agencies Can Act On Today - Webinar

Staying ahead in today's fast-paced insurance landscape means embracing innovation - and artificial intelligence (AI) is at the forefront. In this collaborative webinar on September 24, you'll explore how agencies can harness AI to drive efficiency, streamline operations, and fuel growth. [More >>](#)

Legislative Insights and Impacts on The Insurance Industry

On October 27th, Big I New Jersey will host a discussion with notable government affairs professionals on key state and federal legislative developments affecting the insurance industry. The presentation will also analyze how policies, platforms, and potential outcomes of the upcoming gubernatorial race may influence insurance regulation, state oversight, market competitiveness, and long-term strategic planning in New Jersey.

If you have a question you would like to submit in advance for our panel of experts to address, please email that to [Jennifer Kacmarsky](#).

To attend this presentation, please [click here](#) for registration options.

DOJ Drops Defense of Ban on Employee 'Noncompete' Agreements

President Donald Trump's administration abandoned the U.S. government's legal defense of a rule adopted under President Joe Biden that banned agreements signed by workers not to join rivals of their employers or launch competing businesses. [More >>](#)

New Jersey's Ban on Guns in Sensitive Places Upheld; Insurance Mandate Nixed Again

A federal appeals court upheld a New Jersey law that barred carrying firearms in so-called sensitive places like schools and public gatherings. The judges let stand the lower court's ruling that stopped an insurance mandate in the law. [More >>](#)

Transforming Commercial Submissions with Semsee

Managing commercial submissions at scale is a challenge many agencies are facing today. Big I Alliance has partnered with Semsee to bring members access to a fully white-labeled commercial quoting platform - customized to your agency's brand and built to streamline your submission process. Join a webinar on 9/26 to learn [more](#).

Did you know that as a Big I NJ member you also have access to Semsee's full suit of products through IMS? [Learn More >>](#)

P&C Industry 'Continues to Walk a Fine Line' After Posting \$11.5 Billion Underwriting Profit

P&C insurers posted a net underwriting gain of \$11.5 billion in the first half of 2025, nearly tripling the \$3.8 recorded during the same period in 2024. Despite positive results, inflationary pressures and climate volatility remain persistent challenges. [More >>](#)



Upcoming Events

October 7 - Legislative Lunch

October 23 - IIANNJ Casino Event

October 26-28 - NJ Agents Conference

November 11 - Legislative Lunch

December 2 - Legislative Lunch

December 11 - IIANJ Holiday Party

For Details, Visit Big I NJ's Events Page.



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